

Category 1 - Microcomputers and Associated Peripherals with Services				
Illustration of Percentage Applications: If the MSRP for a unit is \$1,000.00 and the applicable percentage is 80.00%, the net price is \$800.00 (\$1,000.00 x .80 )				
Contractor: AMS Systems, Inc				
Manufacturer: Dell Commerical Optiplex, Percision, PowerEdge	DESKTOP	LAPTOP	SERVER	PERIPHERAL
State % of MSRP	94.50%	94.50%	94.50%	95.00%
Installation Service per Desktop	10.00%	8.00%	15.00%	13.00%
Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit	30.00%	65.00%	22.00%	30.00%
Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit				
1st Year PWM	18.00%	10.00%	20.00%	20.00%
2nd Year PWM	25.00%	12.00%	25.00%	30.00%
3rd Year PWM	N/A	21.00%	30.00%	40.00%
Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit				
1st Year PWM	N/A	50.00%	35.00%	N/A
2nd Year PWM	N/A	50.00%	30.00%	N/A
3rd Year PWM	N/A	N/A	N/A	N/A
Education % of MSRP	93.50%	93.50%	93.50%	93.50%
Installation Service per Desktop	10.00%	8.00%	15.00%	12.00%
Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit	30.00%	65.00%	22.00%	30.00%
Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit				
1st Year PWM	18.00%	10.00%	20.00%	20.00%
2nd Year PWM	25.00%	12.00%	25.00%	30.00%
3rd Year PWM	N/A	20.00%	30.00%	N/A
Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit				
1st Year PWM	N/A	50.00%	35.00%	N/A
2nd Year PWM	N/A	50.00%	30.00%	N/A
3rd Year PWM	N/A	N/A	N/A	N/A